

## Dropship Policy

Effective 05/01/2020 Flushmate will implement the following Dropship policy:

### Dropship Orders – Everything You Need To Know

*Drop shipping is a supply chain management method in which the retailer does not keep goods in stock but instead transfers its customer's orders and shipment details to either the manufacturer, another retailer, or a wholesaler, who then ships the goods directly to the customer. This is standard in the industry, as the costs of packing and shipping individual orders are much higher than shipping a bulk order.*

Why does Flushmate charge a dropship fee?

- *A drop ship fee will be added to all drop ship orders as the costs of processing, packing and shipping individual orders are much higher than shipping bulk orders.*

How Flushmate Dropship Works

- *The Buyer (retailer) does not purchase the merchandise until they have sold the item and collected the money from their customer.*
- *The Buyer (retailer) then purchases the item from Flushmate, and Flushmate ship it directly to their customer.*

The Benefits of Dropship

- *This allows Buyer (retailer) to sell a broad range of Flushmate products with no inventory investment.*
- *There is no expensive inventory or warehouse to maintain related to Flushmate materials.*
- *Buyer (retailer) do not have to take the time to package and ship the merchandise.*
- *Buyer (retailer) do not have packaging material expenses when dropship.*
- *Buy as little or as much as you like.*

- *Flushmate dropship your order anywhere you want it shipped. We will ship to your customers.*

When We Dropship, We Do The Following:

- *Flushmate includes the Buyer's return address and/or business name in the Sold To on the order.*
- *Flushmate includes the Buyer's customer name and address in the Ship To on the order.*
- *Flushmate does NOT include the prices paid by the Buyer for the merchandise.*

What Needs To Be Included On Dropship Orders?

- *A flat fee of \$4.99 will be applied to each order defined as a drop shipped order from the buyer with an invoice value less than \$50.00 (material only, excluding freight).*
- *A flat fee of \$9.99 will be applied to each order defined as a drop shipped order from the buyer with an invoice value great than \$50.00 (material only, excluding freight).*